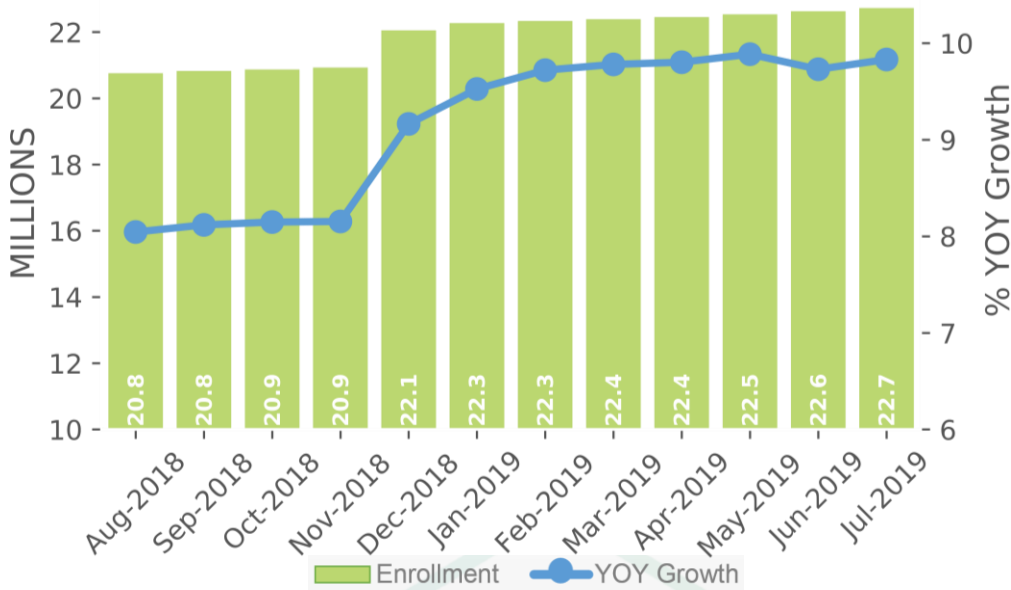




July 2019

Medicare Advantage Enrollment Update



Enrollment
22,727,035

YOY Growth
9.8%

MOM Growth
0.4%

Top 10 Organizations

| | Membership | Market Share |
|--|------------|--------------|
| 1 UnitedHealth Group, Inc. | 5,940K | 26.1% |
| 2 Humana Inc. | 4,047K | 17.8% |
| 3 CVS Health Corporation | 2,310K | 10.2% |
| 4 Kaiser Foundation Health Plan, Inc. | 1,628K | 7.2% |
| 5 Anthem Inc. | 1,175K | 5.2% |
| 6 WellCare Health Plans, Inc. | 562K | 2.5% |
| 7 Blue Cross Blue Shield of Michigan Mutual Ins. Co. | 522K | 2.3% |
| 8 CIGNA | 442K | 1.9% |
| 9 Centene Corporation | 309K | 1.4% |
| 10 InnovaCare Inc. | 256K | 1.1% |
| Others | 5,530K | 24.3% |

Biggest Enrollment Changes

| Top 5 | Net New Members | MoM % Change |
|--|-----------------|--------------|
| Blue Cross Blue Shield of Michigan Mutual Ins. Co. | 522.2K | - |
| Humana Inc. | 22.5K | 0.6% |
| UnitedHealth Group, Inc. | 22.0K | 0.4% |
| CVS Health Corporation | 15.3K | 0.7% |
| Anthem Inc. | 12.0K | 1.0% |

| Bottom 5 | Net Lost Members | MoM % Change |
|--|------------------|--------------|
| Blue Cross Blue Shield of Michigan Mutual Insuranc | -520.9K | -100.0% |
| Commonwealth Care Alliance, Inc. | -1.1K | -3.3% |
| Medical Card System, Inc. | -0.5K | -0.3% |
| Independence Health Group, Inc. | -0.4K | -0.3% |
| Aultman Health Foundation | -0.3K | -1.7% |

Source: CMS Monthly Medicare Advantage/Part D Enrollment Data
 Note: Excludes 1876 cost plans, 1833 pre-pay plans, standalone PDPs, and PACE. Also excludes pilot contracts and plans with 10 or less enrollees

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